

The Simple Budget - Impact Leadership

Period From: 7/1/17

To: 9/30/17

Projections*

Net Operating Income	<u>25</u> %	People	<u>27</u> %
Cost of Goods Sold (COGS)	<u>28</u> %	Place	<u>10</u> %
		Things	<u>10</u> %

* Must total 100%

INCOME

Projected (\$)	Actual (\$)
300 K	316,000

EXPENSES

	Projected (%)	Projected (\$)	Actual (\$)	Actual (%)
Cost of Goods Sold	<u>28</u> %	84,000	88,480	<u>28%</u>
People	<u>27</u> %	81,000	82,160	<u>26%</u>
Place	<u>10</u> %	30,000	28,440	<u>9%</u>
Things	<u>10</u> %	30,000	31,600	<u>10%</u>
Net Operating Income (NOI)	<u>25</u> %	75,000	85,320	<u>27%</u>
Practice Note		12,000	12,000	
Bank Debt		0	0	
Line of Credit		0	0	
Equip Loan #1		4,500	4,500	
Equip Loan #2		0	0	
Other Debt		0	0	
NET INCOME (Before doctor compensation, interest and taxes)		58,500	68,820	21.7%