2012 Contact Lens Statistics										
	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>Total</u>			
Total Number of Exams	224						224			
# of Contact Lens Exams	99						99			
# of Annual Supply Sales	46						46			
Percentage of Success (Sales/Exams)	46.5%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%			
Contact Lens Sales (Gross)	\$18,562.00						\$18,562.00			
Less Discounts	\$0.00						\$0.00			
Total Sales (Gross)	\$18,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00			
							0%			
Contact Lens Purchases (COGS)	\$8,650.38						\$8,650.38			
							0%			
Gross Profit (Gross Sales - COGS)	\$9,911.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,911.62			

	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>Total</u>
Total Number of Exams							224
# of Contact Lens Exams							99
# of Annual Supply Sales							46
Percentage of Success (Sales/Exams)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%
Contact Lens Sales (Gross)							\$18,562.00
Less Discounts							\$0.00
Total Sales (Gross)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00
Contact Lens Purchases (COGS)							\$8,650.38
Gross Profit (Gross Sales - COGS)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,911.62

2013 Contact Lens Statistics										
	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>Total</u>			
Total Number of Exams	224						224			
# of Contact Lens Exams	99						99			
# of Annual Supply Sales	46						46			
Percentage of Success (Sales/Exams)	46.5%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%			
Contact Lens Sales (Gross)	\$18,562.00						\$18,562.00			
Less Discounts	\$0.00						\$0.00			
Total Sales (Gross)	\$18,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00			
							0%			
Contact Lens Purchases (COGS)	\$8,650.38						\$8,650.38			
							0%			
Gross Profit (Gross Sales - COGS)	\$9,911.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,911.62			

	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>Total</u>
Total Number of Exams							224
# of Contact Lens Exams							99
# of Annual Supply Sales							46
Percentage of Success (Sales/Exams)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%
Contact Lens Sales (Gross)							\$18,562.00
Less Discounts							\$0.00
Total Sales (Gross)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00
Contact Lens Purchases (COGS)							\$8,650.38
Gross Profit (Gross Sales - COGS)	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$9,911.62</u>

2014 Contact Lens Statistics										
	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>Total</u>			
Total Number of Exams	224						224			
# of Contact Lens Exams	99						99			
# of Annual Supply Sales	46						46			
Percentage of Success (Sales/Exams)	46.5%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%			
Contact Lens Sales (Gross)	\$18,562.00						\$18,562.00			
Less Discounts	\$0.00						\$0.00			
Total Sales (Gross)	\$18,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00			
							0%			
Contact Lens Purchases (COGS)	\$8,650.38						\$8,650.38			
							0%			
Gross Profit (Gross Sales - COGS)	\$9,911.62	<u>\$0.00</u>	\$0.00	\$0.00	<u>\$0.00</u>	\$0.00	\$9,911.62			

	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>Total</u>
Total Number of Exams							224
# of Contact Lens Exams							99
# of Annual Supply Sales							46
Percentage of Success (Sales/Exams)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%
Contact Lens Sales (Gross)							\$18,562.00
Less Discounts							\$0.00
Total Sales (Gross)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00
Contact Lens Purchases (COGS)							\$8,650.38
Gross Profit (Gross Sales - COGS)	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$9,911.62</u>

2015 Contact Lens Statistics										
	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>Total</u>			
Total Number of Exams	224						224			
# of Contact Lens Exams	99						99			
# of Annual Supply Sales	46						46			
Percentage of Success (Sales/Exams)	46.5%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%			
Contact Lens Sales (Gross)	\$18,562.00						\$18,562.00			
Less Discounts	\$0.00						\$0.00			
Total Sales (Gross)	\$18,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00			
							0%			
Contact Lens Purchases (COGS)	\$8,650.38						\$8,650.38			
							0%			
Gross Profit (Gross Sales - COGS)	\$9,911.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,911.62			

	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>Total</u>
Total Number of Exams							224
# of Contact Lens Exams							99
# of Annual Supply Sales							46
Percentage of Success (Sales/Exams)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	46.5%
Contact Lens Sales (Gross)							\$18,562.00
Less Discounts							\$0.00
Total Sales (Gross)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,562.00
Contact Lens Purchases (COGS)							\$8,650.38
Gross Profit (Gross Sales - COGS)	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$9,911.62</u>